

UES (INT'L) PTY LTD ACQUIRES TECNOSEAT

Tecnoseat, a leading edge seat manufacturer is now a division of UES (INT'L) Pty Ltd

LIDCOMBE, NSW August 2nd, 2004 UES (INT'L) Pty Ltd today announces that it has acquired Tecnoseat as part of its growth strategy. This will further enhance UES' commercial range.

Tecnoseat currently produces passenger seats for the marine, transport and commercial industries with a broad customer base throughout Australia and around the world. The addition of Tecnoseat will enable UES to further grow as a truly international business by becoming both a reseller and a manufacturer. This bold new move will serve as a powerful catalyst to transform the commercial and transportation seating industries. This strategic decision will merge the expertise of both companies thereby enabling the delivery of true value to customers and suppliers.

Due to the "form follows function" philosophy and by the use of the "elastomeric suspension technology"; Tecnoseat provides an ergonomic, aesthetically pleasing, individually designed concept solution for each project and customer. The frame is made using aluminum and stainless steel and the powder-coating is formulated for outdoor use. All seats are tested and approved to IMO.



Henry Morcos, Johann Naess & Alex Morcos



"Having a broad portfolio of innovative quality products and solutions is what matters most to customers, sold by a robust channel, and built from a foundation of operational excellence is the best formula to expand our young, promising markets." declares UES Managing Director Alex Morcos.

Tecnoseat founder Johann Naess will take up the position as Design & Development Manager continuing his progressive product development, overseeing manufacturing processes and with UES, further expand Tecnoseat globally.



About UES (INT'L) Pty Ltd

UES (INT'L) PTY LTD is the leading supplier of Marine, Body Building and Transportation hardware, with branches in Sydney (H/O), Brisbane, Melbourne, Perth, Adelaide, Darwin & Auckland (NZ). UES (INT'L) Pty Ltd is an Australian family owned business that commenced business in 1904 and from humble beginnings have expanded to become the largest supplier of product within their defined scope. UES (INT'L) PTY LTD is a broad based supplier of specialized components for use in many industries including truck, bus, rail, recreational vehicles, marine, industrial, electronics and telecommunications. The company is committed to success by providing products and customer service that exceeds customer expectations. The company achieves these aims through continuous improvement and by providing appropriate training to company personnel, application of relevant procedures, and a commitment to sourcing products from industry leading suppliers worldwide.

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